

[Price Reductions]

April 2017

PRICE REDUCTION FB-450, FB-600



Dear EMCO partner,

Dear Sir or Madam,

In the course of the redesign of the FB series, we succeeded in adjusting the prices to the first-class European competition without compromising the quality - depending on the control model and machine type, this corresponds to a price reduction of **-3.3 to a maximum of -12.4%**. We hope that this will constitute a further element in the future sales development concerning conventional machines.

We wish you a lot of success!

Yours sincerely,

Dr.-Ing. Stefan Hansch

Material no.	Machine type	Price until 31st March 2017	Price as of 1st April 2017	Reduction
FB450		€	€	%
F9BS04	FB-450 MC Siemens	65.960,00	57.800,00	-12,4%
F9BH04	FB-450 MC Heidenhain	74.390,00	67.400,00	-9,4%
F9BS05	FB-450 Digital (based on Siemens)	56.230,00	53.800,00	-4,3%
FB600		€	€	%
F8BS04	FB-600 MC Siemens	70.410,00	65.600,00	-6,8%
F8BH04	FB-600 MC Heidenhain	77.980,00	75.400,00	-3,3%
F9BS05	FB-600 Digital (based on Siemens)	64.030,00	61.600,00	-3,8%